AGREEMENT BETWEEN SAN DIEGO UNIFIED PORT DISTRICT and EXCELERATE LLC for

AS-NEEDED INFORMATION SECURITY AND TECHNOLOGY STAFFING SERVICES AGREEMENT NO. 58-2024MB

The parties to this Agreement are the SAN DIEGO UNIFIED PORT DISTRICT, a public corporation (District) and EXCELERATE LLC, a California Limited Liability Company (Service Provider). The parties agree to the following:

 SCOPE OF SERVICES. Service Provider shall provide services to satisfactorily comply with Attachment A, Scope of Services, attached hereto and incorporated herein, as requested by District. Service Provider shall keep the Executive Director of the District or their designated representative informed of the progress of said services at all times.

a. **As-Needed Services**.

- (1) Service Provider is aware that the services to be provided under this Agreement are on an as-needed basis as determined by the District. Service Provider may or may not receive a request to provide such services, and Service Provider may not receive the maximum expenditure of funds allocated for these services. No work or services will be performed until a Task Authorization (TA) has been signed by the District Representative.
- (2) Service Provider shall furnish all technical and professional labor, and materials to satisfactorily comply with Attachment A: Scope of Services as requested by District by issuance of specific Task Authorization and agreed to by Service Provider.
- (3) Services rendered under this Agreement shall be undertaken by Service Provider only upon issuance of a Task Authorization (TA) for said services, in the format as shown in the attached Exhibit A, attached hereto and incorporated herein. A Task Authorization shall

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not be considered effective until the Task Authorization has been signed by the District's designated representative.

- 2. **TERM OF AGREEMENT.** This Agreement shall commence on July 15, 2024 and shall terminate on June 30, 2029, subject to earlier termination as provided below.
- 3. <u>COMPENSATION</u>. For performance of services rendered pursuant to this Agreement and as further described in Attachment B, Compensation and Invoicing, attached hereto and incorporated herein; District shall compensate Service Provider based on the following, subject to the limitation of the maximum expenditure provided herein:
 - a. <u>Maximum Expenditure</u>. The aggregate amount under this Agreement with Service Provider and Agreements with companies listed in Table 1, Parties to Aggregate Agreements, below, shall not exceed \$7,000,000.

Agreement No.	Party to Agreement
57-2024MB	Amick Brown LLC
58-2024MB	Excelerate LLC
59-2024MB	Kaygen Inc
60-2024MB	Krasan Consulting Services Inc

Table 1 – Parties to Aggregate Agreements

Said expenditure shall include without limitation all sums, charges, reimbursements, costs and expenses provided for herein. Service Provider shall not be required to perform further services after compensation has been expended. In the event that the Service Provider anticipates the need for services in excess of an individual TA or the maximum Agreement amount, the District shall be notified in writing immediately. District must approve an amendment to this Agreement before additional fees and costs are incurred

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b. Payment Procedure. For work performed on an hourly basis, Service Provider agrees to assign the person with the lowest hourly rate who is fully competent to provide the services required. If Service Provider finds it necessary to have work, which would usually be performed by personnel with a lower rate, performed by personnel paid at the higher hourly rate, Service Provider shall nevertheless, bill at the lower rate.

c. Progress Documentation. Service Provider shall provide District progress reports in a format and on a schedule as District directs. Progress reports shall include a description of work completed, cumulative dollar costs incurred, anticipated work for the next reporting period, percentage of work complete, and the expected completion date for remaining work. The report shall identify problem areas and important issues that may affect project cost and/or schedule. The report shall present actual percent completion versus planned percent completion.

4. **RECORDS.**

- a. Service Provider shall maintain full and complete records of the cost of services performed under this Agreement. Such records shall be open to inspection of District at all reasonable times in the City of San Diego and such records shall be kept for at least three (3) years after the termination of this Agreement.
- b. Such records shall be maintained by Service Provider for a period of three (3) years after completion of services to be performed under this Agreement or until all disputes, appeals, litigation or claims arising from this Agreement have been resolved, whichever is later.
- c. Service Provider understands and agrees that District, at all times under this Agreement, has the right to review project documents and work in progress and to audit financial records, whether or not final, which Service Provider or anyone else associated with the work has prepared or which relate to the work which Service Provider is performing for District pursuant

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to this Agreement regardless of whether such records have previously been provided to District. Service Provider shall provide District at Service Provider's expense a copy of all such records within five (5) working days of a written request by District. District's right shall also include inspection at reasonable times of the Service Provider's office or facilities, which are engaged in the performance of services pursuant to this Agreement. Service Provider shall, at no cost to District furnish reasonable facilities and assistance for such review and audit. Service Provider's failure to provide the records within the time requested shall preclude Service Provider from receiving any compensation due under this Agreement until such documents are provided.

5. **SERVICE PROVIDER'S SUB-SERVICE PROVIDERS.**

- a. It may be necessary for Service Provider to sub-contract for the performance of certain technical services or other services for Service Provider to perform and complete the required services; provided, however, all Service Provider's Sub-Service Providers shall be subject to prior written approval by District. The Service Provider shall remain responsible to District for any and all services and obligations required under this Agreement, whether performed by Service Provider or Service Provider's Sub-Service Providers. Service Provider shall compensate each Service Provider's Sub-Service Providers in the time periods required by law. Any Service Provider's Sub-Service Providers employed by Service Provider shall be independent Service Providers and not agents of District. Service Provider shall insure that Service Provider's Sub-Service Providers satisfy all substantive requirements for the work set forth by this Agreement, including insurance and indemnification.
- b. There are no sub-service providers approved under this agreement.
- c. Service Provider shall also include a clause in its Agreements with Service Provider's Sub-Service Providers which reserves the right, during the performance of this Agreement and for a period of three (3) years following

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termination of this Agreement, for a District representative to audit any cost, compensation or settlement resulting from any items set forth in this Agreement. This clause shall also require Service Provider's Sub-Service Providers to retain all necessary records for a period of three (3) years after completion of services to be performed under this Agreement or until all disputes, appeals, litigation or claims arising from this Agreement have been resolved, whichever is later.

6. **COMPLIANCE.**

- a. In performance of this Agreement, Service Provider and Service Provider's Sub-Service Providers shall comply with the California Fair Employment and Housing Act, the American with Disabilities Act, and all other applicable federal, state, and local laws prohibiting discrimination, including without limitation, laws prohibiting discrimination because of age, ancestry, color, creed, denial of family and medical care leave, disability, marital status, medical condition, national origin, race, religion, sex, or sexual orientation. Service Provider shall comply with the prevailing wage provisions of the Labor Code, and the Political Reform Act provisions of the Government Code, as applicable.
- b. Service Provider shall comply with all Federal, State, regional and local laws, and district Ordinances and Regulations applicable to the performance of services under this Agreement as exist now or as may be added or amended.
- 7. **INDEPENDENT ANALYSIS.** Service Provider shall provide the services required by this Agreement and arrive at conclusions with respect to the rendition of information, advice or recommendations, independent of the control and direction of District, other than normal contract monitoring provided, however, Service Provider shall possess no authority with respect to any District decision.
- 8. **ASSIGNMENT.** This is a personal services Agreement between the parties and Service Provider shall not assign or transfer voluntarily or involuntarily any of its

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rights, duties, or obligations under this Agreement without the express written consent of District in each instance.

9. <u>INDEMNIFY, DEFEND, HOLD HARMLESS</u>.

- a. Duty to Indemnify, duty to defend and hold harmless. To the fullest extent provided by law, Service Provider agrees to defend, indemnify and hold harmless the District, its agents, officers or employees, from and against any claim, demand, action, proceeding, suit, liability, damage, cost (including reasonable attorneys' fees) or expense for, including but not limited to, damage to property, the loss or use thereof, or injury or death to any person, including Service Provider's officers, agents, subcontractors, employees, ("Claim"), caused by, arising out of, or related to the performance of services by Service Provider as provided for in this Agreement, or failure to act by Service Provider, its officers, agents, subcontractors and employees. The Service Provider's duty to defend, indemnify, and hold harmless shall not include any Claim arising from the active negligence, sole negligence or willful misconduct of the District, its agents, officers, or employees.
- b. The Service Provider further agrees that the duty to indemnify, and the duty to defend the District as set forth in 9.a, requires that Service Provider pay all reasonable attorneys' fees and costs District incurs associated with or related to enforcing the indemnification provisions, and defending any Claim arising from the services of the Service Provider provided for in this Agreement.
- c. The District may, at its own election, conduct its defense, or participate in the defense of any Claim related in any way to this Agreement. If the District chooses at its own election to conduct its own defense, participate in its own defense or obtain independent legal counsel in defense of any Claim arising from the services of Service Provider provided for in this Agreement,

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Service Provider agrees to pay all reasonable attorneys' fees and all costs incurred by District.

10. **INSURANCE REQUIREMENTS.**

- a. Service Provider shall at all times during the term of this Agreement maintain, at its expense, the following minimum levels and types of insurance:
 - (1) Commercial General Liability (including, without limitation, Contractual Liability, Personal Injury, Advertising Injury, and Products/Completed Operations) coverages, with coverage at least as broad as Insurance Services Office Commercial General Liability Coverage (occurrence Form CG 0001) with limits no less than one million dollars (\$1,000,000) per Occurrence and two million dollars (\$2,000,000) Aggregate for bodily injury, personal injury and property damage.
 - (a) The deductible or self-insured retention on this Commercial General Liability shall not exceed \$5,000 unless District has approved of a higher deductible or self-insured retention in writing.
 - (b) The Commercial General Liability policy shall be endorsed to include the District; its agents, officers and employees as additional insureds in the form as required by the District. An exemplar endorsement is attached (Exhibit B, Certificate of Insurance, attached hereto and incorporated herein).
 - (c) The coverage provided to the District, as an additional insured, shall be primary and any insurance or self-insurance maintained by the District shall be excess of the Service Provider's insurance and shall not contribute to it.

- (d) The Commercial General Liability policy shall be endorsed to include a waiver of transfer of rights of recovery against the District ("Waiver of Subrogation").
- (2) Commercial Automobile Liability (Owned, Scheduled, Non-Owned, or Hired Automobiles) written at least as broad as Insurance Services Office Form Number CA 0001 with limits of no less than one million dollars (\$1,000,000) combined single limit per accident for bodily injury and property damage.
- (3) Workers' Compensation, statutory limits, is required of the Service Provider and all sub-consultants (or be a qualified self-insured) under the applicable laws and in accordance with "Workers' Compensation and Insurance Act", Division IV of the Labor Code of the State of California and any Acts amendatory thereof. Employer's Liability, in an amount of not less than one million dollars (\$1,000,000) each accident, \$1,000,000 disease policy limit and \$1,000,000 disease each employee. This policy shall be endorsed to include a waiver of subrogation endorsement, where permitted by law.
- (4) Professional Liability insurance in the amount of \$1,000,000 per claim and \$1,000,000 aggregate.
 - (a) At the end of the agreement period, Consultant shall maintain, at its own expense, continued Professional Liability insurance of not less than five (5) years, in an amount no less than the amount required pursuant to this Agreement.
 - (b) Alternately, if the existing Professional Liability is terminated during the above referenced five-year period, Consultant shall maintain at its own expense, "tail" coverage in the same minimum amount as set forth in this paragraph.

- (c) All coverages under this section shall be effective as of the effective date of this Agreement or provide for a retroactive date of placement that coincides with the effective date of this Agreement.
- (5) Umbrella or Excess Liability insurance with limits no less than one million dollars (\$1,000,000) per occurrence and aggregate. This policy must provide excess insurance over the same terms and conditions required above for the General Liability, Automobile Liability and Employer's Liability policies.
- b. Service Provider shall furnish District with certificates of insurance coverage for all the policies described above upon execution of this Agreement and upon renewal of any of these policies. A Certificate of Insurance in a form acceptable to the District, an exemplar Certificate of Insurance is attached as Exhibit B and made a part hereof, evidencing the existence of the necessary insurance policies and endorsements required shall be kept on file with the District. Except in the event of cancellation for non-payment of premium, in which case notice shall be 10 days, all such policies must be endorsed so that the insurer(s) must notify the District in writing at least 30 days in advance of policy cancellation. Service Provider shall also provide notice to District prior to cancellation of, or any change in, the stated coverages of insurance.
- c. The Certificate of Insurance must delineate the name of the insurance company affording coverage and the policy number(s) specifically referenced to each type of insurance, either on the face of the certificate or on an attachment thereto. If an addendum setting forth multiple insurance companies or underwriters is attached to the certificate of insurance, the addendum shall indicate the insurance carrier or underwriter who is the lead carrier and the applicable policy number for the CGL coverage.

- d. Furnishing insurance specified herein by the District will in no way relieve or limit any responsibility or obligation imposed by the Agreement or otherwise on Service Provider or Service Provider's sub-contractors or any tier of Service Provider's sub-contractors. District shall reserve the right to obtain complete copies of any of the insurance policies required herein.
- 11. ACCURACY OF SERVICES. Service Provider shall be responsible for the technical accuracy of its services and documents resulting therefrom and District shall not be responsible for discovering deficiencies therein. Service Provider shall correct such deficiencies without additional compensation. Furthermore, Service Provider expressly agrees to reimburse District for any costs incurred as a result of such deficiencies. Service Provider shall make decisions and carry out its responsibilities hereunder in a timely manner and shall bear all costs incident thereto so as not to delay the District, the project, or any other person related to the project, including the Service Provider or its agents, employees, or Sub-Service Providers.
- 12. INDEPENDENT CONTRACTOR. Service Provider and any agent or employee of Service Provider shall act in an independent capacity and not as officers or employees of District. The District assumes no liability for the Service Provider's actions and performance, nor assumes responsibility for taxes, bonds, payments or other commitments, implied or explicit by or for the Service Provider. Service Provider shall not have authority to act as an agent on behalf of the District unless specifically authorized to do so in writing. Service Provider acknowledges that it is aware that because it is an independent contractor, District is making no deductions from its fee and is not contributing to any fund on its behalf. Service Provider disclaims the right to any fee or benefits except as expressly provided for in this Agreement.
- 13. **ADVICE OF COUNSEL.** The parties agree that they are aware that they have the right to be advised by counsel with respect to the negotiations, terms and conditions of this Agreement, and that the decision of whether or not to seek the advice of counsel with respect to this Agreement is a decision which is the sole

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responsibility of each of the parties hereto. This Agreement shall not be construed in favor of or against either party by reason of the extent to which each party participated in the drafting of the Agreement. The formation, interpretation and performance of this Agreement shall be governed by the laws of the State of California.

- 14. <u>INDEPENDENT REVIEW</u>. Each party hereto declares and represents that in entering into this Agreement it has relied and is relying solely upon its own judgment, belief and knowledge of the nature, extent, effect and consequence relating thereto. Each party further declares and represents that this Agreement is being made without reliance upon any statement or representation not contained herein of any other party, or any representative, agent or attorney of any other party.
- 15. **INTEGRATION AND MODIFICATION.** This Agreement contains the entire Agreement between the parties and supersedes all prior negotiations, discussion, obligations and rights of the parties in respect of each other regarding the subject matter of this Agreement. There is no other written or oral understanding between the parties. No modifications, amendment or alteration of this Agreement shall be valid unless it is in writing and signed by the parties hereto.
- OWNERSHIP OF RECORDS. Any and all materials and documents, including without limitation drawings, specifications, computations, designs, plans, investigations and reports, prepared by Service Provider pursuant to this Agreement, shall be the property of District from the moment of their preparation and the Service Provider shall deliver such materials and documents to District at the Don L. Nay Port Administration Building (located at 3165 Pacific Highway, San Diego, California 92101) whenever requested to do so by District. However, Service Provider shall have the right to make duplicate copies of such materials and documents for its own file, or other purposes as may be expressly authorized in writing by District. Said materials and documents prepared or acquired by Service Provider pursuant to this Agreement (including any duplicate copies kept by the Service Provider) shall not be shown to any other public or private person

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or entity, except as authorized by District. Service Provider shall not disclose to any other public or private person or entity any information regarding the activities of District, except as expressly authorized in writing by District.

17. **TERMINATION.** In addition to any other rights and remedies allowed by law, the Executive Director (President/CEO) of District may terminate this Agreement at any time with or without cause by giving thirty (30) days written notice to Service Provider of such termination and specifying the effective date thereof. In that event, all finished or unfinished documents and other materials shall at the option of District be delivered by Service Provider to the Don L. Nay Port Administration Building (located at 3165 Pacific Highway, San Diego, California 92101). Termination of this Agreement by Executive Director (President/CEO) as provided in this paragraph shall release District from any further fee or claim hereunder by Service Provider other than the fee earned for services which were performed prior to termination but not yet paid. Said fee shall be calculated and based on the schedule as provided in this Agreement.

18. **DISPUTE RESOLUTION.**

- a. If a dispute arises out of or relates to this Agreement, or the alleged breach thereof, and is not settled by direct negotiation or such other procedures as may be agreed, and if such dispute is not otherwise time barred, the parties agree to first try in good faith to settle the dispute amicably by mediation administered at San Diego, California, by the American Arbitration Association, or by such other provider as the parties may mutually select, prior to initiating any litigation or arbitration. Notice of any such dispute must be filed in writing with the other party within a reasonable time after the dispute has arisen. Any resultant Agreements shall be documented and may be used as the basis for an amendment or directive as appropriate.
- b. If mediation is unsuccessful in settling all disputes that are not otherwise time barred, and if both parties agree, any still unresolved disputes may be resolved by arbitration administered at San Diego, California, by the

American Arbitration Association, or by such other provider as the parties may mutually select, provided, however, that the Arbitration Award shall be non-binding and advisory only. Any resultant Agreements shall be documented and may be used as the basis for an amendment or directive as appropriate. On demand of the arbitrator or any party to this Agreement, Sub-Service Provider and all parties bound by this arbitration provision agree to join in and become parties to the arbitration proceeding.

- c. The foregoing mediation and arbitration procedures notwithstanding, all claim filing requirements of the Agreement documents, the California Government Code, and otherwise, shall remain in full force and effect regardless of whether or not such dispute avoidance and resolution procedures have been implemented, and the time periods within which claims are to be filed or presented to the District Clerk as required by said Agreement, Government Code, and otherwise, shall not be waived, extended or tolled thereby. If a claim is not timely filed or presented, such claim shall be time barred and the above dispute avoidance and resolution procedures, whether or not implemented or then pending, shall likewise be time barred as to such claims.
- 19. PAYMENT BY DISTRICT. Payment by the District pursuant to this Agreement does not represent that the District has made a detailed examination, audit, or arithmetic verification of the documentation submitted for payment by the Service Provider, made an exhaustive inspection to check the quality or quantity of the services performed by the Service Provider, made an examination to ascertain how or for what purpose the Service Provider has used money previously paid on account by the District, or constitute a waiver of claims against the Service Provider by the District. The District may in its sole discretion withhold payments or seek reimbursement from the Service Provider for expenses, miscellaneous charges, or other liabilities or increased costs incurred or anticipated by the District which are the fault of or as result of work performed or negligent conduct by or on behalf of the Service Provider. Upon five (5) day written notice to the Service Provider, the District shall have the right to estimate the amount of expenses, miscellaneous

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charges, or other liabilities or increased costs and to cause the Service Provider to pay the same; and the amount due the Service Provider under this Agreement or the whole or so much of the money due or to become due to the Service Provider under this Agreement as may be considered reasonably necessary by the District shall be retained by the District until such expenses, miscellaneous charges, or other liabilities or increased costs shall have been corrected or otherwise disposed of by the Service Provider at no expense to the District. If such expenses, miscellaneous charges, or other liabilities or increased costs are not corrected or otherwise disposed of at no expense to the District prior to completion date of the Agreement, the District is authorized to pay for such expenses, miscellaneous charges, or other liabilities or increased costs from the amounts retained as outlined above or to seek reimbursement of same from the Service Provider. It is the express intent of the parties to this Agreement to protect the District from loss because of conduct by or on behalf of the Service Provider.

20. COMPLIANCE WITH PREVAILING WAGE LAWS (IF APPLICABLE).

- a. Service Provider acknowledges and agrees that it is the sole and exclusive responsibility of Service Provider to: (a) ensure that all persons and/or entities (including, but not limited to, Service Provider or Subcontractors) who provide any labor, services, equipment and/or materials (collectively, "Services") in connection with any work shall comply with the requirements of California's and any other prevailing wage laws ("PWL") to the extent such laws are applicable and (b) determine whether any Services are subject to the PWL by obtaining a determination by means that do not involve the District.
- b. <u>Certified Payrolls</u>. Service Provider acknowledges and agrees that it is the sole and exclusive responsibility of the Service Provider to insure that all certified payrolls are provided to the District. Service Provider shall submit certified payrolls electronically via the software LCPtracker.

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(1) LCPtracker is a web-based system, accessed on the World Wide Web by a web browser. Service Provider will be given a Log-On

identification and password to access the San Diego Unified Port

District's reporting system upon Service Provider's request.

(2) The use of LCPtracker by the Service Provider is mandatory. Access

to LCPtracker will be provided at no cost to the Service Provider.

(3) In order to utilize LCPtracker, the Service Provider needs a computer

and internet access. A digital camera and a scanner may be useful.

For more information, go to www.lcptracker.com. To Login, go to

www.lcptracker.net and from the homepage, select LOGIN and enter

the Username and Password that will be provided to you by the

District upon Service Provider's request.

(4) Use of the system will entail data entry of weekly payroll information

including; employee identification, labor classification, total hours

worked and hours worked on this project, wage and benefit rates

paid etc. The Service Provider's payroll and accounting software

might be capable of generating a 'comma delimited file' that will

interface with the software.

(5) Service Provider must require all lower-tier sub participants the

mandatory requirement to use LCPtracker to provide any required

labor compliance documentation. Lower-tier sub participants will be

given a Log-On identification and password from the Service

Provider.

(6) Training options can be provided to the Service Provider upon

request.

21. <u>SERVICE PROVIDER/CONTRACTOR REGISTRATION PROGRAM (IF</u> APPLICABLE).

- a. In accordance with the provisions of Labor Code section 1771.1. (a) A contractor or subcontractor shall not be qualified to bid on; be listed in a bid proposal, subject to the requirements of Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, as defined in this chapter, unless currently registered and qualified to perform public work pursuant to Section 1725.5. It is not a violation of this section for an unregistered contractor to submit a bid that is authorized by Section 7029.1 of the Business and Professions Code or by Section 10164 or 20103.5 of the Public Contract Code, provided the contractor is registered to perform public work pursuant to Section 1725.5 at the time the contract is awarded.
- b. No contractor or subcontractor may be listed on a bid proposal for a public works project (submitted on or after March 1, 2015) unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5 [with limited exceptions from this requirement for bid purposes only under Labor Code section 1771.1(a)].
- c. No contractor or subcontractor may be awarded a contract for public work on a public works project (awarded on or after April 1, 2015) unless registered with the Department of Industrial Relations pursuant to Labor Code section 1725.5.
- This project is subject to compliance monitoring and enforcement by the Department of Industrial Relations.
- 22. **CAPTIONS.** The captions by which the paragraphs of this Agreement are identified are for convenience only and shall have no effect upon its interpretation.

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23. **EQUAL OPPORTUNITY EMPLOYMENT.** Service Provider represents that it is

an equal opportunity employer, and it shall not discriminate against any

subconsultant, employee or applicant for employment because of race, religion,

color, national origin, handicap, ancestry, sex, gender, gender expression, sexual

orientation, or age. Such non-discrimination shall include, but not be limited to, all

activities related to initial employment, upgrading, demotion, transfer, recruitment

or recruitment advertising, layoff or termination.

Service Provider will, within forty-five (45) days of the effectiveness of this

Agreement, provide a written statement of its commitment to diversity, equity, and

inclusion, which shall include a commitment and brief description of its plan to

implement good faith efforts to recruit subconsultants and employees in a non-

discriminatory manner. If Service Provider fails to provide such written statement

as required, the District may terminate this Agreement, effective immediately, by

providing written notice of such termination. Service Provider shall, not later than

sixty (60) days prior to the expiration of each anniversary of the effective date of

this Agreement, provide a written report describing Service Provider's actions and

results in furtherance of its commitment to diversity, equity, and inclusion, as well

as provide an updated Employment & Ownership Report in the form attached

hereto as Exhibit C, or updated form provided by District. Service Provider's report

shall not identify individual subconsultants and employees by name. If Service

Provider fails to provide such report and/or Exhibit C, as required, the District may

terminate this Agreement, effective immediately, by providing written notice of such

termination.

24. **EXECUTIVE DIRECTOR'S SIGNATURE**. It is an express condition of this

Agreement that said Agreement shall not be complete nor effective until signed by

either the Executive Director (President/CEO) or Authorized Designee on behalf

of the District and by Authorized Representative of the Service Provider.

a. Submit all correspondence regarding this Agreement to:

Tracey L. Sandberg Information Technology San Diego Unified Port District P.O. Box 120488 San Diego, CA 92112-0488 Tel. 619-686-8195

Email: tsandberg@portofsandiego.org

b. The Service Provider's Authorized Representative assigned below has the authority to authorize changes to the scope, terms and conditions of this Agreement:

> Nilay Thakkar Excelerate LLC 11975 El Camino Real, Suite 102 San Diego, CA 92130 Tel. 858-337-9925

Email: nilay@exceleratellc.com

c. Written notification to the other party shall be provided, in advance, of changes in the name or address of the designated Authorized Representative.

SAN DIEGO UNIFIED PORT DISTRICT	EXCELERATE LLC	
	Nilay Thakkar	
Elba G. Gomez	Nilay Thakkar	
Vice President, Administration/CAO	CEÓ	
Approved as to form and legality: GENERAL COUNSEL		
By: Assistant/Deputy		

A manually signed copy of this Agreement transmitted by email or any other means of electronic transmission shall be deemed to have the same legal effect as delivery of an original signed copy of this Agreement.

ATTACHMENT A SCOPE OF SERVICES

San Diego Unified Port District

Overview & Purpose

- 1. The District's Information Technology (IT) Department is seeking responses from qualified professional service firms that specialize in as-needed IT Technical, Infrastructure, and Applications staffing, as well as IT Security staffing services. The District desires to enter into a multi-year agreement(s) that engage one or more firms who can provide a complete range of highly qualified professional staffing in a variety of IT job classification to support its IT Department, as described below, as an extension of the District's staff.
- 2. It is anticipated that the selected firms will provide staffing services in accordance with established District positions, including application support and development, infrastructure support, configuration and design, end user support and training, business intelligence and data management and governance, and information security and risk management.
 - a. The District is looking for firms with strong expertise in all of the categories outlined in Exhibit A – Labor Classifications Descriptions. Subject to approval by the Board of Port Commissioners, agreements shall be awarded to the most qualified firms for as-needed technical staffing services. Services shall be undertaken only upon issuance of a Task Authorization by the District for said services. A Task Authorization shall not be considered effective until signed by an authorized representative of the District.

A. Vendor Qualifications & Requirements

- Areas of expertise listed include current IT Job Classifications which can be found in Exhibit A – Labor Classification Descriptions for which the Service Provider may be asked to provide staffing or consulting services.
 - Respondents must comply with and submit a signed Third-Party Network Access
 Confidentiality Agreement (attached as Exhibit B) before receiving a network account
 - b. Given the nature of certain job functions, candidates may be required to comply with California's Fair Political Practices Commission's (FPPC) Regulations and complete a Form 700 Statement of Economic Interest. These will be identified at time of service request.

c. Assignments requiring candidates to work with the District's Harbor Police systems must comply with and submit a signed FBI Criminal Justice Information Services (CJIS) Security Addendum, which will be identified at time of service request. The CJIS Security Policy can be downloaded from https://www.fbi.gov/services/cjis/cjis-security-policy-resource-center

2. Technical Staffing Services

- a. Specializes in all aspects of technical staffing services (i.e., contract, contract-to-hire, direct hire)
- b. Aggressively recruits and screens potential candidates for technical staffing that are skilled, trained, and experienced in the requested IT services
- c. Uses proven testing and screening procedures to validate candidates' technical competency
- d. Conducts criminal background checks, which are compatible with the District's current Level 2, fingerprint-based background check; and conducts behavioral screening to validate candidates' suitability for employment
- e. Is able to obtain and retain a sufficient pool of candidates to meet the District's information technology needs
- f. Must supply qualified candidates with positive and verified references, I-9 verification, valid California Driver's License and a copy of the candidate's employment application or resume.
- g. Provides an orientation for all contract employees assigned to the District. This will require all contract employees to read, understand and sign the following District Rules, Regulations and Policies. The forms will be provided to the successful proposer(s) after award of agreement
 - i. Prevention of Harassment and Discrimination Policy
 - ii. Network and Systems Administrative Procedure
 - iii. E-mail, Voice Mail and Computer Use Policy
 - iv. Drug and Alcohol Policy
 - v. Violence in the Workplace Policy
 - vi. Equal Opportunity and Non-discriminatory Policy
 - vii. Comprehensive Vehicle/Equipment Safety Program*
 - viii. Dress Code and Appearance Standards for Non-uniformed Employees
 - * Only those contract employees who will be driving District vehicles will be required to read, understand, and sign the Acknowledgement of Receipt form for the Comprehensive Vehicle/Equipment Safety Program.
- h. Supplies candidates that can work according to the District's 9/80 alternative workweek schedule, with every other Friday being a non-working day.
 - i. Regular time rates shall apply for worked hours adhering to the District's 9/80 work schedule

- ii. The District will pay overtime rates at one and one-half (1 ½) percent of the direct labor rate (less overhead and profit), for any hours worked over the District's 9/80 schedule and only when authorized by the District
- iii. The District does not pay contract employees when its offices are closed during certain public holidays.
- Furnishes candidates only upon request by the District. Does not refer candidates
 to fill vacant positions advertised by the District's Open Recruitment Examination
 process.
- j. The District reserves the right to negotiate rates for certain candidates it locates and refers back to the successful proposer(s) for temporary staffing assignment at the District.

3. Security

- a. Laptops and/or computers brought onsite by Service Providers will need to meet the following requirements in order to use the District network
 - i. All current critical and high priority operating system updates applied
 - ii. Enabled anti-virus software with current definitions applied
 - iii. Windows Defender or another firewall installed/enabled
- Any Service Provider requiring access to a District system or network to complete this project will be required to read, agree to, and sign the District's Administrative Procedure on Third Party Network Access and Confidentiality Agreement (Exhibit C).
- c. The District may provide remote network access to Service Provider via SecureLink, a third-party platform that standardizes and centralizes access control for its technology vendors. Service Provider will be required to provide its own computers for remote access.
- d. The District may grant use of District computers under exigent circumstances. If Service Provider believes a case for exigent circumstances can be made, they must justify the purpose and benefits and list how many computers would be needed and what software would be required. The decision to provide computers is at the District's discretion.
- e. The District may issue a District email account to Service Provider under exigent circumstances. If Service Provider believes a case for exigent circumstances can be made, they must justify the purpose and benefits and list how many email accounts would be needed. The decision to provide District email accounts is at the District's discretion.
- f. The services listed in the Scope of Services are intended only as illustrations of various types of work that may be required. The omission of specific services does not exclude them from this RFQ if the work is similar, related to or is a logical assignment to any services above.

B. Scope of Services

- Information technology (IT) staffing services based on the roles listed in the fee schedule below as well as working within the guidelines of the District's IT Department. The District's IT Department follows Information Technology Infrastructure Library (ITIL) standards as a framework, Systems Development Life Cycle (SDLC), and (NIST) Information Security methodology and practices.
- Overview position descriptions can be found in Exhibit A Labor Classification Descriptions. The Fee Schedule based on the positions can be found below under Attachment C – Fee Schedule. Service provider is to provide staffing for the following IT disciplines:
 - a. Support
 - b. Implementation
 - c. Management of Information
 - d. Systems Implementation
 - e. Infrastructure Implementation
 - f. Applications Development

ATTACHMENT B COMPENSATION & INVOICING San Diego Unified Port District

1. **COMPENSATION**.

- a. For the satisfactory performance and completion of the services under this Agreement, District shall pay Service Provider compensation as set forth hereunder.
 - (1) Service Provider shall be compensated and reimbursed by District on the basis of invoices submitted each month for services performed during the preceding month. Task Authorizations shall be Lump Sum, Fixed Fee, or Time and Materials or any combination of all three.
 - (a) Each invoice for Lump Sum work shall include:

Date work performed; Description of the work performed; Direct Costs.

(b) Each invoice for Fixed Fee work shall include:

Date work performed; Description of the work performed; Percent of total work being invoiced; Percent of total work completed; Direct Costs.

(c) Each invoice for Time and Materials work shall include:

Date work performed; Description of the work performed; Hours worked by personnel classification; Rate per personnel classification; Total personnel cost by classification; and Direct Costs.

(2) Professional services shall be invoiced in accordance with the following Rate Schedules:

District Position Title/ Labor Classifications	Vendor Position Title/ Equivalent	Fully Burdened Rate Remote	Fully Burdened Rate Onsite	
Information Technology Security Analyst	Information Technology Security Analyst	\$146	\$161	
Business Intelligence Analyst	Business Intelligence Analyst	\$116	\$135	
Geographic Information Systems Analyst	Geographic Information Systems Analyst	\$86	\$111	
Business Systems Analyst	Business Systems Analyst	\$104	\$117 \$149 \$113	
Applications Developer	Applications Developer	\$133		
Systems Support Analyst	Systems Support Analyst	\$84		
IT Systems Engineer	IT Systems Engineer	\$91	\$102	
Systems Administrator	Systems Administrator	\$114	\$132	
IT Finance Analyst	IT Finance Analyst	\$94	\$109	
IT Business Partner	IT Business Partner	\$137	\$159	

District Position Title/ Labor Classifications	Vendor Position Title/ Equivalent	Fully Burdened Rate Remote	Fully Burdened Rate Onsite
Senior Business Intelligence Analyst	Senior Business Intelligence Analyst	\$124	\$140
Geographic Information Systems Analyst II	Geographic Information Systems Analyst II	ion Systems Analyst II \$95	
Geographic Information Systems Analyst III	Geographic Information Systems Analyst III	\$114	\$144
Geographic Information Systems Supervisor	Geographic Information Systems Supervisor	\$140	\$157
Senior Business Systems Analyst	Senior Business Systems Analyst	\$122	\$137
Business Systems Supervisor	Business Systems Supervisor	\$140	\$157
Senior Applications Developer	Senior Applications Developer	\$148	\$166
Systems Support Analyst II	Systems Support Analyst II	\$93	\$125
Systems Support Supervisor	ems Support Supervisor Systems Support Supervisor		\$157
IT Systems Engineer II	IT Systems Engineer II	\$101	\$113
IT Systems Engineer III	IT Systems Engineer III	\$113	\$127
IT Systems Engineer IV	IT Systems Engineer IV	\$124	\$140
Infrastructure Supervisor	astructure Supervisor Infrastructure Supervisor		\$211
Senior Systems Administrator	or Systems Administrator Senior Systems Administrator \$1		\$136
Systems Administration Supervisor	Systems Administration Supervisor	\$137	\$153

Other Direct Cost Mark-Up at zero (0%)
Sub-Service Provider's Mark-Up at zero (0%)
No escalation will be permitted for years 1-3; escalation rate for years 4 and 5 will be 3.5%.

(a) The following shall be considered part of the fully burdened hourly rates stated in this Agreement: vehicle expenses, parking, tolls, film, postage, facsimiles, computer usage, printing, normal copying and document reproduction, blue print services, travel, telecommunications, photography, and all other costs and expenses incurred in completing such services.

(b) Additional classifications and fully burdened hourly rates not listed in the Rate Schedule above may be authorized via Task Authorization with the approval of the District's Project Manager.

(3) Reimbursable Expenses.

Sub-Service Provider Costs 0% mark-up
Direct Costs At Cost (zero mark-up)

<u>Note:</u> Reimbursement for direct costs in excess of \$50.00 shall require the advance written approval by District's Project Manager. All other project related direct costs shall require appropriate documentation for reimbursement.

2. **INVOICING.**

- a. <u>Payment Documentation</u>. As a prerequisite to payment for services, Service Provider shall invoice District for services performed and for reimbursable expenses authorized by this Agreement, accompanied by such records, receipts and forms as required.
- b. Service Provider shall include the following information on each invoice submitted for payment by District, in addition to the information required in Section I, above:
 - (1) Agreement No. 58-2024MB
 - (2) If applicable, the Task Authorization(s) (TA) number being charged.
 - (3) The following certification phrase, with printed name, title and signature of Service Provider's project manager or designated representative:

"I certify under penalty of perjury that the above statement is just and correct according to the terms of Document No. ______, and that payment has not been received."

- (4) Dates of service provided
- (5) Date of invoice
- (6) A unique invoice number
- c. District shall, at its discretion, return to Service Provider, without payment, any invoice, which has been submitted without the above information and certification phrase.

- d. Invoices shall be mailed to the attention of: Tracey Sandberg, Information Technology, P.O. Box 120488, San Diego Unified Port District, San Diego, CA 92112-0488.
- e. Should District contest any portion of an invoice, that portion shall be held for resolution, but the uncontested balance shall be processed for payment. District may, at any time, conduct an audit of any and all records kept by Service Provider for the Services. Any overpayment discovered in such an audit may be charged against the Service Provider's future invoices and any retention funds.
- f. Service Provider shall submit all invoices within thirty (30) days of completion of work represented by the request and within sixty (60) days of incurring costs to be reimbursed under the Agreement. Payment will be made to Service Provider within thirty (30) days after receipt by District of a proper invoice.

EXHIBIT A TASK AUTHORIZATION FORM San Diego Unified Port District



(DEPARTMENT NAME)

San Diego Unified Port District
P.O. Box 120488
San Diego, CA 92112-0488
(619) 686Fax (619) 725-

TASK AUTHORIZATION NO.

				_		
(Date	e)					
(Add	e) ne of Company) ress) , State, Zip)				>	
Subj	ect: Task Authoriz (Agreement Ti	zation for Agreemen tle)	t No.	- 20		
amo	unt not to exceed \$	This '	Task	ibed in this correspon Authorization is in acc #_ on invoice(s) for thi	cordance with	
		TASK DESCE	RIPTIO	<u>N</u>		
1.	Requestor:		4.	WBS or IO/ Cost Center:		
2.						
3.	Task Budget	\$	6.	Task End Date:		
7.	Task Title:					
8	Scope of Services					

9. Contractor Staffing (If applicable)

Name	Classification	Hours
	Staff as needed per Agreement rates	

10. List of Sub-Contractors (If applicable)

N/A

11. Please acknowledge acceptance of this Task Authorization by signing below and returning via mail to ______, Contracts Administrator, at the address above.

APPROVALS

Service Provider:

<u> Proje¢t Manager:</u>

Signature:

Name:

Title:

Firm:

Date:

Signature:

Ňame:

Title: Project Manager

Date:

Manager:

Signature:

Manager

Name:

Title:

Date:

<u>Director/Chief Engineer:</u>

Signature:

Name:

Title:

Director/Chief Engineer

Date:

EXHIBIT B CERTIFICATE OF INSURANCE San Diego Unified Port District

By signing this form, the authorized agent or broker *certifies* the following:

(1) The Policy or Policies described below have been issued by the noted Insurer(s) [Insurance Company(ies)] to the Insured and

` ,	s (are) in force at this time.	nave been issue	d by the noted moder(s) [modration company(100)] to the modred and
(2)	As required in the Insured's agreement			or have been endorsed to include, the
	coverages or conditions of coverage <i>no</i>	. •		
` ,	Signed copies of all endorsements issu certificate.	ed to effect requ	ire coverages or condition	ons of coverage are attached to this
	Return this form t	c/o Ebi P.O. Bo Duluth Email:	ego Unified Port Distric x BPO ox 100085 – 185 , GA 30096 – OR – portofsandiego@ebix. -866-866-6516	
Name	and Address of Insured (Consultar			
	,	,		Number:
				o all operations of named insureds on District with all agreements between the District and Insured.
CO LT	TR TYPE OF INSURANCE	POLICY NO.	DATES	LIMITS
	Commercial General Liability		Commencement Date:	Each Occurrence:
	Occurrence FormClaims-made Form			\$
	Retro Date		Expiration Date:	General Aggregate:
	Liquor LiabilityDeductible/SIR: \$			6
	Commercial Automobile Liability		Commencement Date:	Each Occurrence:
	☐ All Autos			
	Owned Autos		Expiration Date:	\$
	Non-Owned & Hired Autos			
	Workers Compensation –		Commencement Date:	E.L. Each Accident \$
	Statutory			E.L. Disease Each Employee \$
	Employer's Liability		Expiration Date:	
	Professional List Wes			E.L. Disease Policy Limit \$
	Professional Liability		Commencement Date:	Each Claim
	□ Claims Made		Expiration Date:	\$
	Retro-Active Date			
	Excess/Umbrella Liability		Commencement Date:	Each Occurrence: \$
			Expiration Date:	General Aggregate:\$
CO LT	R COMPANIES AF	 FORDING COVE	l RAGE	A. M. BEST RATING
Α				
В				
С				
D				
A. M.	Best Financial Ratings of Insurance Com	panies Affording	Coverage Must be A-VII o	or better unless approved in writing by the District.
Name a	nd Address of Authorized Agent(s) or Broke	r(s)	E-mail Address:	
			Phone:	Fax Number:
			Signature of Authorized A	gent(s) or Broker(s)
				Date:

Agreement No. 58-2024MB / RFQ 24-09MB; Exhibit B

Service Provider: Excelerate LLC Requesting Department: Information Technology

SAN DIEGO UNIFIED PORT DISTRICT

REQUIRED INSURANCE ENDORSEMENT

ENDORSEMENT NO.	EFFECTIVE DATE	POLICY NO.
NAMED INSURED:		
	EEMENT(S) AND/OR ACTIVITY(IES ts and leases with the San Diego Un ties or work performed on district pre	ified Port District

Notwithstanding any inconsistent statement in the policy to which this endorsement is attached or in any endorsement now or hereafter attached thereto, it is agreed as follows:

- 1. The San Diego Unified Port District, its officers, agents, and employees are additional insureds in relation to those operations, uses, occupations, acts, and activities described generally above, including activities of the named insured, its officers, agents, employees or invitees, or activities performed on behalf of the named insured.
- 2. Insurance under the policy(ies) listed on this endorsement is primary and no other insurance or self-insured retention carried by the San Diego Unified Port District will be called upon to contribute to a loss covered by insurance for the named insured.
- 3. This endorsement shall include a waiver of transfer of rights of recovery against the San Diego Unified Port District ("Waiver of Subrogation").
- 4. The policy(ies) listed on this endorsement will apply separately to each insured against whom claim is made or suit is brought except with respect to the limits of the insurer's liability.
- 5. As respects the policy(ies) listed on this endorsement, with the exception of cancellation due to nonpayment of premium, thirty (30) days written notice by certified mail, return receipt requested, will be given to the San Diego Unified Port District prior to the effective date of cancellation. In the event of cancellation due to nonpayment of premium, ten (10) days written notice shall be given.

Except as stated above, and not in conflict with this endorsement, nothing contained herein shall be held to waive, alter or extend any of the limits, agreements or exclusions of the policy(ies) to which this endorsement applies.

(NAME OF INSURANCE COMPANY)

(SIGNATURE OF INSURANCE COMPANY AUTHORIZED REPRESENTATIVE)

MAIL THIS ENDORSEMENT AND NOTICES OF CANCELLATION:

San Diego Unified Port District c/o Ebix BPO P.O. Box 100085 - 185 Duluth, GA 30096 - OR -

Email to: portofsandiego@ebix.com

Page 2 of 2 Agreement No. 58-2024MB / RFQ 24-09MB; Exhibit B

EXHIBIT C



Employment and Ownership Report

Submitted to:

Diversity, Equity, and Inclusion Port of San Diego

Submitted by:

Name of Business
Contact Person
Address
City, State, Zip Code
Phone Number
E-Mail Address
Date
Signature

The submittal of this information and subsequent DEI updates and/or reports required by Agreement language is for recordkeeping and tracking purposes only and will not be used as a basis for decisions, unless Service Provider fails to provide such information.

A. Employment Report

	Number of Employees – Report Employees in only one category								
Job		Race/Ethnicity							
Categories		Women							
	White	Black or African American	Hispanic	Native Hawaiian or Other Pacific Islander	Asian	American Indian or Alaska Native	Two or More Races		
	Α	В	С	D	Е	F	G		
Executives									
Mid-Level Executives									
Professionals									
Technicians									
Sales Workers									
Admin Support									
Craft Workers									
Operatives									
Laborers									
Service Workers									
Total									

		Number	of Employee	s – Report Empl	oyees in only	one category			
Job		Race/Ethnicity							
Categories		Men							
	White	Black or African American	Hispanic	Native Hawaiian or Other Pacific Islander	Asian	American Indian or Alaska Native	Two or More Races		
	Н	I	J	K	L	М	N		
Executives									
Mid-Level Executives									
Professionals									
Technicians									
Sales Workers									
Admin Support									
Craft Workers									
Operatives									
Laborers									
Service Workers									
Total									

	Number of Employees – Report Employees in only one category									
Job				Race/Ethnicit	ty					
Categories		Nonbinary								
	White	Black or African American	Hispanic	Native Hawaiian or Other Pacific Islander	Asian	American Indian or Alaska Native	Two or More Races	Total Col A-U		
	0	Р	Q	R	S	Т	U	V		
Executives										
Mid-Level Executives										
Professionals										
Technicians										
Sales Workers										
Admin Support										
Craft Workers										
Operatives										
Laborers										
Service Workers										
Total										

B. Explanation for Completing Employment Data

Employment data must include ALL current full-time and part-time employees. Employees must be counted by sex and race/ethnic category for each of the occupational categories. You may acquire the race/ethnic information necessary for this report either by voluntary self-identification surveys of the workforce, or from post-employment records, or visual surveys of the workforce. Eliciting information on the race/ethnic identity of an employee by direct inquiry is not allowed.

For the purpose of this report, an employee may be included in the group to which they appear to belong, identifies with, or is regarded in the community as belonging. However, no person should be counted in more than one race/ethnic group. The race/ethnic categories for this survey are:

- Hispanic or Latino A person of Cuban, Mexican, Puerto Rican, South or Central American, or other Spanish culture or origin regardless of race.
- White A person having origins in any of the original peoples of Europe, the Middle East, or North Africa.
- Black or African American A person having origins in any of the Black racial groups of Africa.
- Native Hawaiian or Other Pacific Islander A person having origins in any of the peoples of Hawaii, Guam, Samoa, or other Pacific Islands.
- Asian A person having origins in any of the original peoples of the Far East, Southeast Asian, or the Indian Subcontinent, including, for example, Cambodia, China, India, Japan, Korea, Malaysia, Pakistan, the Philippine Islands, Thailand, and Vietnam.
- American Indian or Alaska Native A person having origins in any of the original peoples of North and South America (including Central America), and who maintain tribal affiliation or community attachment.
- Two or More Races All persons who identify with more than one of the above five races.

To assist you in determining where to place your jobs within the occupational categories, a description of job categories is as follows:

• Executives (Officials and Managers): Individuals, who plan, direct and formulate policies, set strategy and provide the overall direction of enterprises/organizations for the development and delivery of products or services, within the parameters approved by boards of directors or other governing bodies. Residing in the highest levels of organizations, these executives plan, direct or coordinate activities with the support of subordinate executives and staff managers. They include, in larger organizations, those individuals within two reporting levels of the CEO, whose responsibilities require frequent interaction with the CEO. Examples of these kinds of managers are chief executive officers, chief operating officers, chief financial officers, line of business heads, presidents or executive vice presidents of functional areas or operating groups, chief

Agreement No.: 58-2024MB / RFQ 24-09MB; Exhibit C Service Provider: Excelerate LLC Requesting Department: Information Technology

information officers, chief human resources officers, chief marketing officers, chief legal officers, management directors and managing partners.

- **Mid-Level Executives**: Individuals who serve as managers, other than those who serve as Executive/Senior Level Officials and Managers, including those who oversee and direct the delivery of products, services, or functions at group, regional or divisional levels of organizations. These managers receive directions from the Executive/Senior Level management and typically lead major business units. They implement policies, programs, and directives of executive/senior management through subordinate managers and within the parameters set by Executive/Senior Level management. Examples of these kinds of managers are vice presidents and directors, group, regional or divisional controllers; treasurers; human resources, information systems, marketing, and operations managers. The First/Mid-Level Officials and Managers subcategory also includes those who report directly to middle managers. These individuals serve at functional, line of business segment or branch levels and are responsible for directing and executing the day-to-day operational objectives of enterprises/organizations, conveying the directions of higher-level officials and managers to subordinate personnel and, in some instances, directly supervising the activities of exempt and non-exempt personnel. Examples of these kinds of managers are: first-line managers; team managers; unit managers; operations and production managers; branch managers; administrative services managers; purchasing and transportation managers; storage and distribution managers; call center or customer service managers; technical support managers; and brand or product managers.
- Professionals: Most jobs in this category require bachelor and graduate degrees, and/or professional certification. In some instances, comparable experience may establish a person's qualifications. Examples of these kinds of positions include accountants and auditors; airplane pilots and flight engineers; architects; artists; chemists; computer programmers; designers; dieticians; editors; engineers; lawyers; librarians; mathematical scientists; natural scientists; registered nurses; physical scientists; physicians and surgeons; social scientists; teachers; and surveyors.
- Technicians: Jobs in this category include activities that require applied scientific skills, usually obtained by post-secondary education of varying lengths, depending on the particular occupation, recognizing that in some instances additional training, certification, or comparable experience is required. Examples of these types of positions include drafters; emergency medical technicians; chemical technicians; and broadcast and sound engineering technicians.
- Sales Workers: These jobs include non-managerial activities that wholly and primarily involve direct sales. Examples of these types of positions include advertising sales agents; insurance sales agents; real estate brokers and sales agents; wholesale sales representatives; securities, commodities, and financial services sales agents; telemarketers; demonstrators; retail salespersons; counter and rental clerks; and cashiers.
- Administrative Support Workers: These jobs involve non-managerial tasks providing administrative and support assistance, primarily in office settings. Examples of these types

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of positions include office and administrative support workers; bookkeeping; accounting and auditing clerks; cargo and freight agents; dispatchers; couriers; data entry keyers; computer

operators; shipping, receiving and traffic clerks; word processing and typists; proofreaders; desktop publishers; and general office clerks.

- Craft Workers: Most jobs in this category include higher skilled occupations in construction (building trade craft workers and their formal apprentices) and natural resource extraction workers. Examples of these types of positions include boilermakers; brick and stone masons; carpenters; electricians; painters (both construction and maintenance); glaziers; pipe layers; plumbers, pipe fitters and steamfitters; plasterers; roofers; elevator installers; earth drillers; derrick operators; oil and gas rotary drill operators; and blasters and explosive workers. This category also includes occupations related to the installation, maintenance and part replacement of equipment, machines, and tools, such as: automotive mechanics; aircraft mechanics; and electric and electronic equipment repairers. This category also includes some production occupations that are distinguished by the high degree of skill and precision to perform them, based on clearly defined task specifications, such as millwrights, etchers, and engravers; tool and die makers; and pattern makers.
- Operatives: Most jobs in this category include intermediate skilled occupations and include workers who operate machines or factory-related processing equipment. Most of these occupations do not usually require more than several months of training. Examples include textile machine workers; laundry and dry-cleaning workers; photographic process workers; weaving machine operators; electrical and electronic equipment assemblers; semiconductor processors; testers, graders, and sorters; bakers; and butchers and other meat, poultry, and fish processing workers. This category also includes occupations of generally intermediate skill levels that are concerned with operating and controlling equipment to facilitate the movement of people or materials, such as: bridge and lock tenders; truck, bus, or taxi drivers; industrial truck and tractor (forklift) operators; parking lot attendants; sailors; conveyor operators; and hand packers and packagers.
- Laborers: Jobs in this category include workers with more limited skills who require only brief
 training to perform tasks that require little or no independent judgment. Examples include
 production and construction worker helpers; vehicle and equipment cleaners; laborers;
 freight, stock, and material movers; service station attendants; construction laborers; refuse
 and recyclable materials collectors; septic tank services; and sewer pipe cleaners.
- Service Workers: Jobs in this category include food service, cleaning service, personal service, and protective service activities. Skill may be acquired through formal training, job-related training, or direct experience. Examples of food service positions include cooks; bartenders; and other food service workers. Examples of personal service positions include medical assistants and other healthcare support positions; hairdressers; ushers; and transportation attendants. Examples of cleaning service positions include cleaners; janitors; and porters. Examples of protective service positions include transit and railroad police and fire fighters; guards; private detectives and investigators.

C. Statement of Ownership

Is your firm currently certified as any of the following (check all that apply) and if so, please identify the certifying agency:

Small Bu	usiness Enterp	rise (SBE) certified by:		Veteran owned business (VBE) certified by:				
Woman owned business (WBE) certified by:				LGBTQIA+ owned business certified by:				
Minority	owned busine	ss (MBE) certified by:	HUBZon	е				
Disabled Veteran owned business (DVBE), Certified by:								
Please check here □ if you believe you are eligible for any of the above certifications, and for WBE or MBE please voluntarily self-identify as follows and DEI staff will contact you with certification information:								
	Gender:		Ethnicity:					
	□ Woman	☐ Hispanic or Latino		☐ Native Hawaiian/Pacific Islander				
	☐ Male	☐ White		☐ American Indian/Alaska Native				
	☐ Nonbinary	☐ Black or African American		☐ Two or More Races				
Type of Legal Business Structure: (check all that apply)								
☐ Sole Proprietorship				☐ Corporation				
☐ Limited Liability Partnership				☐ Limited Liability Company				
☐ Partnership				☐ Privately Held				
☐ Publicly Traded				☐ Other, please describe:				
Identify the majority owner(s) of the firm:								
Name/Title:		Address:	Email:		Phone:	% Owned:	Years Owned:	



Certificate Of Completion

Envelope Id: B27EEAB5366847489D73DAED12CF4CB6

Subject: Please DocuSign: Aggregate Agreement - IT STAFFING - EXCELERATE

Source Envelope:

Document Pages: 39 Certificate Pages: 5

AutoNav: Enabled

Envelopeld Stamping: Enabled

Time Zone: (UTC-08:00) Pacific Time (US & Canada)

Status: Sent

Envelope Originator: Michael Bautista

3165 Pacific Hwy. San Diego, CA 92101

mbautista@portofsandiego.org IP Address: 76.167.169.211

Record Tracking

Status: Original

6/18/2024 11:50:56 AM

Security Appliance Status: Connected

Storage Appliance Status: Connected

Holder: Michael Bautista

mbautista@portofsandiego.org

Pool: StateLocal

Signatures: 1

Initials: 0

Pool: Carahsoft OBO Port of San Diego

Location: DocuSign

Location: DocuSign

Signer Events

Nilay Thakkar nilay@exceleratellc.com

CEO

Excelerate, LLC

Security Level: Email, Account Authentication

(None)

Signature

Nilay Thakkar

Signature Adoption: Pre-selected Style Using IP Address: 47.176.99.42

Timestamp

Sent: 6/18/2024 11:53:21 AM Viewed: 6/18/2024 2:00:03 PM Signed: 6/18/2024 2:26:12 PM

Electronic Record and Signature Disclosure:

Accepted: 6/3/2024 3:32:20 PM

ID: 1e921fad-1642-4e39-ab85-81d610c62c36

Michael Bautista

mbautista@portofsandiego.org

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Jacqueline Godoy

jgodoy@portofsandiego.org

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 6/3/2024 2:25:51 PM

ID: db81f85c-b200-40d0-858c-f452adb86e09

Elba G. Gomez

egomez@portofsandiego.org

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 6/18/2024 12:49:09 PM

ID: 1df3cd75-a8b8-4c8a-b3af-1eb9fc089893

ODCDocuSign@portofsandiego.org

ODCDocuSign@portofsandiego.org

Security Level: Email, Account Authentication

(None)

Electronic Record and Signature Disclosure:

Accepted: 5/30/2024 2:04:08 PM

ID: ea278571-f9c0-435c-8c14-f8f8f894f965

Sent: 6/18/2024 2:26:13 PM

Page 41 of 4	77	\boldsymbol{L}
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		Page 41 of 44 B
In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp

Marcy Mishiwiec

mmishiwiec@portofsandiego.org

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

OGCIncomingdocs

OGCIncomingdocs@portofsandiego.org Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Notify Group notify@portofsandiego.org

Security Level: Email, Account Authentication (None)

Electronic Record and Signature Disclosure:

Not Offered via DocuSign

Witness Events	Signature	Timestamp			
Notary Events	Signature	Timestamp			
Envelope Summary Events	Status	Timestamps			
Envelope Sent	Hashed/Encrypted	6/18/2024 11:53:21 AM			
Payment Events	Status	Timestamps			
Electronic Record and Signature Disclosure					

ELECTRONIC RECORD AND SIGNATURE DISCLOSURE

From time to time, Port of San Diego (we, us or Company) may be required by law to provide to you certain written notices or disclosures. Described below are the terms and conditions for providing to you such notices and disclosures electronically through the DocuSign system. Please read the information below carefully and thoroughly, and if you can access this information electronically to your satisfaction and agree to this Electronic Record and Signature Disclosure (ERSD), please confirm your agreement by selecting the check-box next to 'I agree to use electronic records and signatures' before clicking 'CONTINUE' within the DocuSign system.

Getting paper copies

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